

HRAI's call for tariff exemptions heeded... for now

Expectations of an all-out trade war between the United States and Canada have been building for months and finally came to a head on the weekend. And while Canadian-based HVACR manufacturers will undoubtedly be affected by US tariffs on products they export to the US, the reverse will not be true, at least for the time being.

On Friday, HRAI made a direct pitch on Parliament Hill for the Federal Government to either negotiate vigorously and creatively to *avert* tariffs altogether, or -- if retaliatory measures are deemed necessary -- to *exempt* the products of the HVACR sector due to their essential nature.

- Click [HERE](#) for a link to the News Conference on Parliament Hill
- Click [HERE](#) for coverage on Global News
- Click **HERE** for a link to HRAI's news release

Despite the efforts of Canadian political leaders to dissuade him, on Saturday, February 1st, US President Trump announced, as promised, across-the-board 25% tariffs on Canadian goods coming into the US -- except for oil and gas imports, which will be levied at 10%.

On Sunday, the Government of Canada announced as its initial response: a 25% tariff on \$30 billion in goods imported from the US. **Notably, the [LIST](#) does not include HVAC products.** It should also be noted, however, that this announcement by the Canadian government is likely only the first salvo and a broader range of goods might well be included in the next round when and if that happens.

HRAI will keep members informed of developments on this file as they arise.

[Join us for a webinar](#) on Thursday, February 6th to learn more.

If you have any comments or questions, send them to tariffs@hrai.ca.