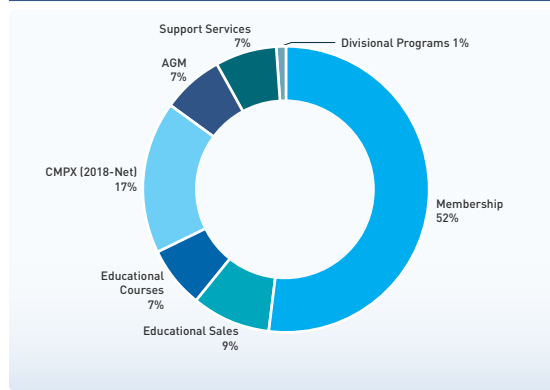


# HRAI Quarterly Strategy Tracker

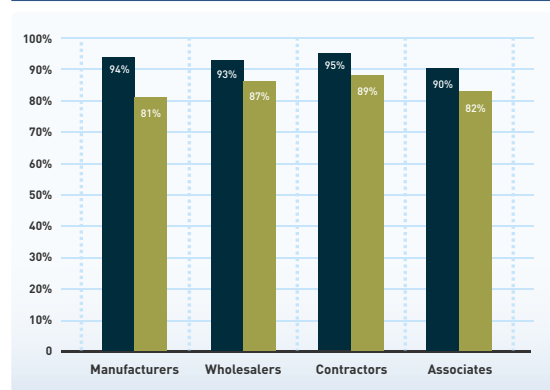
Q1 2019/2020

## Revenue Diversification



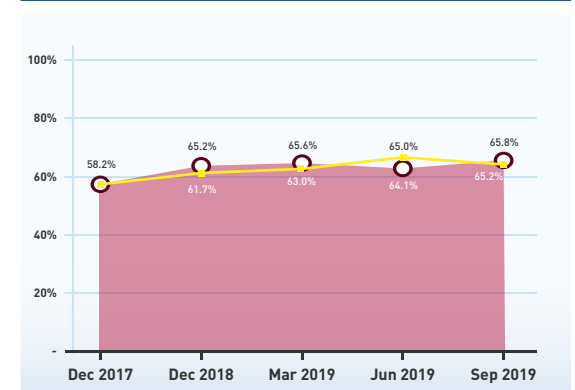
YTD Revenue Q1 2019/2020

## Member Retention



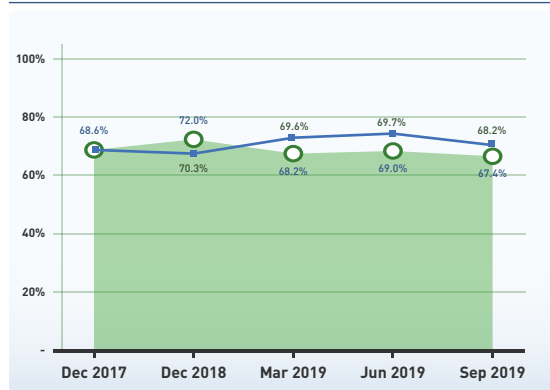
■ 2019/2020 Member Retention Target ■ YTD Member Renewed

## Member Interests Representation



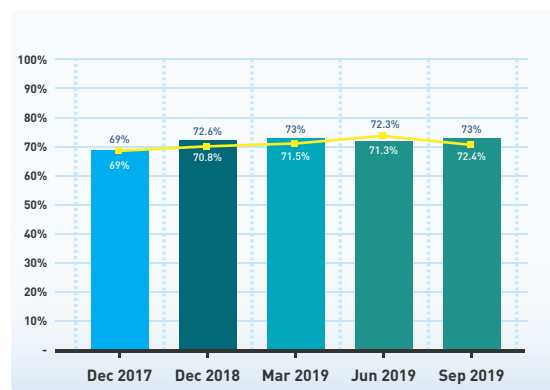
○ Score — 3 mth Avg

## Member Satisfaction



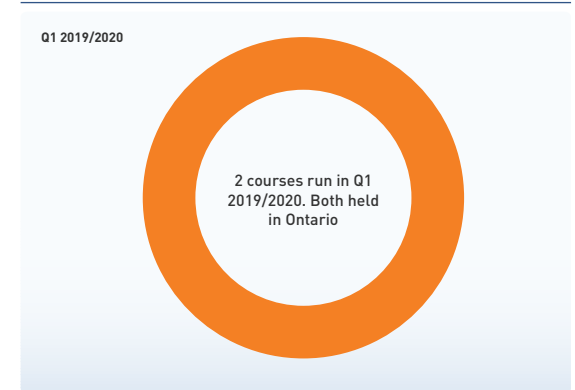
○ Score — 3 mth Avg

## Communications Effectiveness

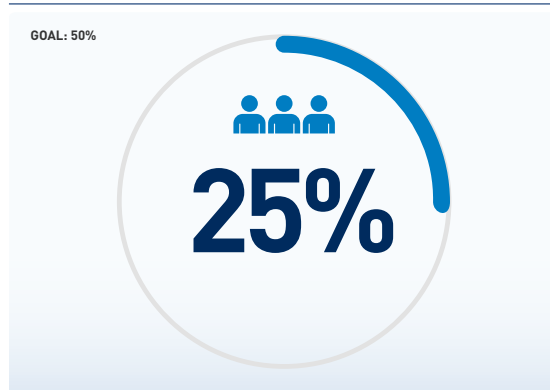


— 3 mth Avg

## Training by Region

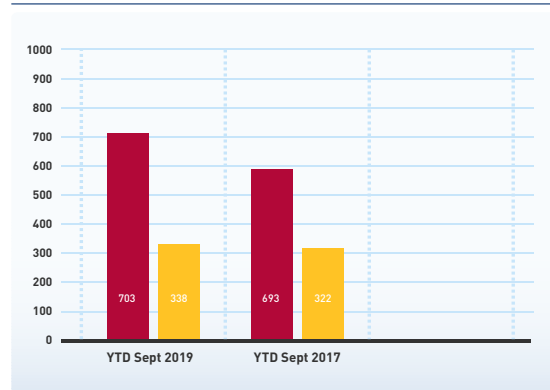


## Member Outreach



1222 Active Members as at September 30 2019

## CMPX Sales



■ CMPX Booth Sales ■ CMPX Exhibitors

## RMC-YTD Disposal of GHG/ODS (Kgs)

