



**HRAI Wholesalers Division Membership Eligibility (required)**

Members of the HRAI Wholesalers Division are companies that distribute products and services to the Canadian HVACR industry.

By checking the following boxes, the Applicant confirms they meet the following mandatory membership requirements.

- is a wholesaler of heating, air conditioning, refrigeration or sheet metal equipment products, controls and/or accessories;
- has an established place of business in Canada;
- takes title to the products handled;
- carries an adequate stock;
- assumes credit risks;
- sells primarily to dealer-contractors for resale or to industrial users;
- purchases at wholesale from OEM and provides services to the trade and products for resale;
- has been in business for more than one year;
- has read and understands the HRAI Wholesalers Code of Conduct, available at [www.hrai.ca/wholesalers-code-of-conduct](http://www.hrai.ca/wholesalers-code-of-conduct).

**Applicant Company Information (required)**

This information will be visible in HRAI’s annual membership directory, distributed to all HRAI members.

Company Name	_____	Phone	_____
Street Address	_____	City	_____
Province/State	_____	Postal/ZIP	_____
		Country	_____
Company Email	_____	Website	_____

**Applicant Member Delegate (required)**

The Member Delegate is HRAI’s main contact at your company and the voting individual that represents your company at HRAI’s Annual General Meeting (AGM).

Name	_____	Email	_____
Job Title	_____	Phone	_____

**Administrative Contacts (required, if applicable)**

Please indicate the individual(s) that are responsible for processing or paying your company’s annual Membership Dues invoices.

A copy of your annual Membership Dues invoice will be sent to the Member Delegate and all indicated Administrative Contacts.

Name	_____	Email	_____
Job Title	_____	Phone	_____

Name	_____	Email	_____
Job Title	_____	Phone	_____

**Additional Contacts** (optional)

Individual contacts attached to your company also receive the benefits of your HRAI membership, such as membership discounts, networking opportunities, educational resources for the Canadian HVACR sector and a subscription to HRAI's weekly e-newsletter containing the latest industry news.

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

**Product Information** (required)

Of the following, please check off all products sold by your company in the Canadian market.

<input type="checkbox"/> Air filtering, cleaning, or humidifying equipment and accessories	<input type="checkbox"/> Refrigerants, refrigeration supplies and accessories	<input type="checkbox"/> Other:
<input type="checkbox"/> Air conditioning equipment and accessories	<input type="checkbox"/> Sheet metal, fittings, and components	
<input type="checkbox"/> Controls and accessories	<input type="checkbox"/> Insulation and non-metallic duct materials	
<input type="checkbox"/> Air and radiant heating equipment and accessories	<input type="checkbox"/> Machinery and tools	
<input type="checkbox"/> Hydronic heating equipment and accessories	<input type="checkbox"/> Solar systems and components	
<input type="checkbox"/> Geothermal systems and components	<input type="checkbox"/> Ventilation equipment	

**HRAI Wholesalers Division Membership Dues Information**

Your annual Membership Dues payable is determined by the Applicant's **Annual Sales** of HVACR products in the Canadian market, either fiscal or calendar year. Please note that your Annual Sales will be kept strictly confidential

**Membership Dues Calculation (required)**

Please complete the following steps to calculate your Membership Dues.

If you require assistance, please email [membership@hrai.ca](mailto:membership@hrai.ca) with your partially completed application.

1. In the **Membership Category** column of table below, find the row containing your company's **Annual Sales** and select the corresponding **Box**. This row contains the information needed to calculate your dues.

Box	Membership Category	Membership Dues
<input type="checkbox"/>	\$ 0 - \$ 2,999,999	\$ 1,307.00
<input type="checkbox"/>	\$ 3,000,000 - \$ 5,999,999	\$ 1,758.00
<input type="checkbox"/>	\$ 6,000,000 - \$ 9,999,999	\$ 2,244.00
<input type="checkbox"/>	\$ 10,000,000 - \$ 14,999,999	\$ 2,666.00
<input type="checkbox"/>	\$ 15,000,000 +	(Annual Sales - \$ 15,000,000) × 0.000051 + \$ 3,070.00

2. If your **Annual Sales** are <\$15,000,000;

Worksheet

Example

- |                                      |       |                       |
|--------------------------------------|-------|-----------------------|
| a) Enter your <b>Annual Sales</b>    | _____ | <b>\$3,800,000.00</b> |
| b) Enter your <b>Membership Dues</b> | _____ | <b>\$1,758.00</b>     |

3. If your **Annual Sales** are \$15,000,000 or more;

Worksheet

Example

- |                                   |         |                          |
|-----------------------------------|---------|--------------------------|
| a) Enter your <b>Annual Sales</b> | _____   | <b>\$24,000,000.00</b>   |
| b) Minus <b>\$15,000,000.00</b>   | - _____ | - <b>\$15,000,000.00</b> |
| c) Equals                         | = _____ | = <b>\$9,000,000.00</b>  |
| d) Times <b>0.000051</b>          | × _____ | × <b>0.000051</b>        |
| e) Equals                         | = _____ | = <b>\$459.00</b>        |
| f) Add <b>\$3,070.00</b>          | + _____ | + <b>\$3,070.00</b>      |
| g) <b>Membership Dues</b> Equals  | = _____ | = <b>\$3,529.00</b>      |

**Applicable Taxes (required)**

Please select your applicable tax situation, based on the Applicant's established head office location in Canada.

- GST 5%: AB, BC, MB, NWT, QC, SK, YK       HST 13%: ON       HST 15%: NB, NL, NS, PEI

Applicant HST / GST # \_\_\_\_\_

**2023-2024 HRAI Membership Dues Payable (required)**

An invoice will be produced for your company after your application has been received by HRAI.

Annual Membership Dues	=	_____	
Applicable Taxes	=	_____	(HRAI HST No. R108084138)
Total Amount Payable*	=	=====	

\*All amounts in Canadian Dollars

**Payment Information (required)**

Please select how you would like to make payment of your membership dues.

Further payment instructions will be sent after your application has been received by HRAI.

- Credit Card       Wire Transfer       Cheque by Mail

**Privacy Statement**

By applying for membership or renewing membership, the Member Delegate confirms that it has obtained consent from any individual in respect of whom the Member Delegate discloses personal information to HRAI for the collection, use and disclosure of such personal information by HRAI in accordance with this policy. The Member Delegate further confirms that they have made a copy of HRAI's Privacy Policy available to each such individual. HRAI's Privacy Policy is available on our website at <https://www.hrai.ca/privacy>.

**The Member Delegate confirms that they and the Applicant Company will comply with all provisions of the HRAI by-laws available for download at [www.hrai.ca/hrai-by-laws](http://www.hrai.ca/hrai-by-laws).**

Signature of Member Delegate

Date