

# HRAI Industry Update Manufacturer's Division

October 14, 2018

**50<sup>th</sup>** Annual Meeting & Conference 2018



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# 2018 Manufacturers' Highlights

- 1. Advocacy Actions**
  - Ottawa 2019 Budget
  - NAFTA/Montreal Protocol
  - Codes & Standards with Natural Resources Canada
- 2. Training & Education**
  - Webinars and Spring Symposium
- 3. Industry Programs & Statistics**
  - HRAI Member Market Intelligence – Industry Statistics
  - EnerGuide Program

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# Advocacy - Federal Pre Budget 2019 Consult

*“HRAI Submission Included...”*



- Fund the Market Transformation Roadmap for Energy
- Re-purpose \$300M from GreenOn
- Financing tools for Com'l Bldg. retrofits

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# Advocacy & Codes/Standards

*“Robust Engagement on HRAI Member’s Behalf with...”*

## NAFTA



HRAI NAFTA Submission included request For Regulatory Standards Harmonization among other key items



Warren Heeley, Dennis Kozina and Jim Thomas met with Montreal Protocol Staff to discuss Canada refrigeration future



**Natural Resources Canada**

Federal Government Energy Efficiency regulations impacting HVAC equipment – closely engaged with Amendments like #14,15, and 16 which are works in process

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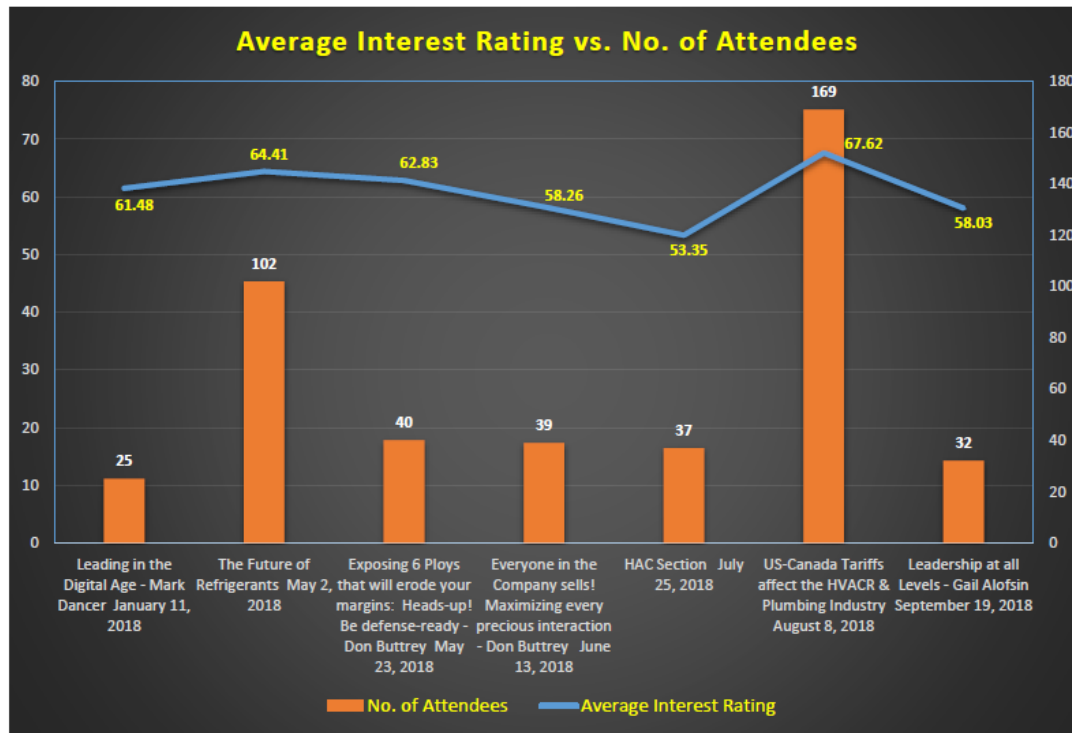


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# Training & Education Progress

*“Comprehensive Webinar Education Program”*



- Seven(7) Webinars offered throughout 2018
- Topics Varied from:
  - Future of Refrigerants
  - Codes & Standards for HAC
  - US / Canada Tariffs
  - Leadership development..
- Learnings for Going Forward included...

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# Training & Education Progress

## *“Spring Manufacturer’s Symposium”*

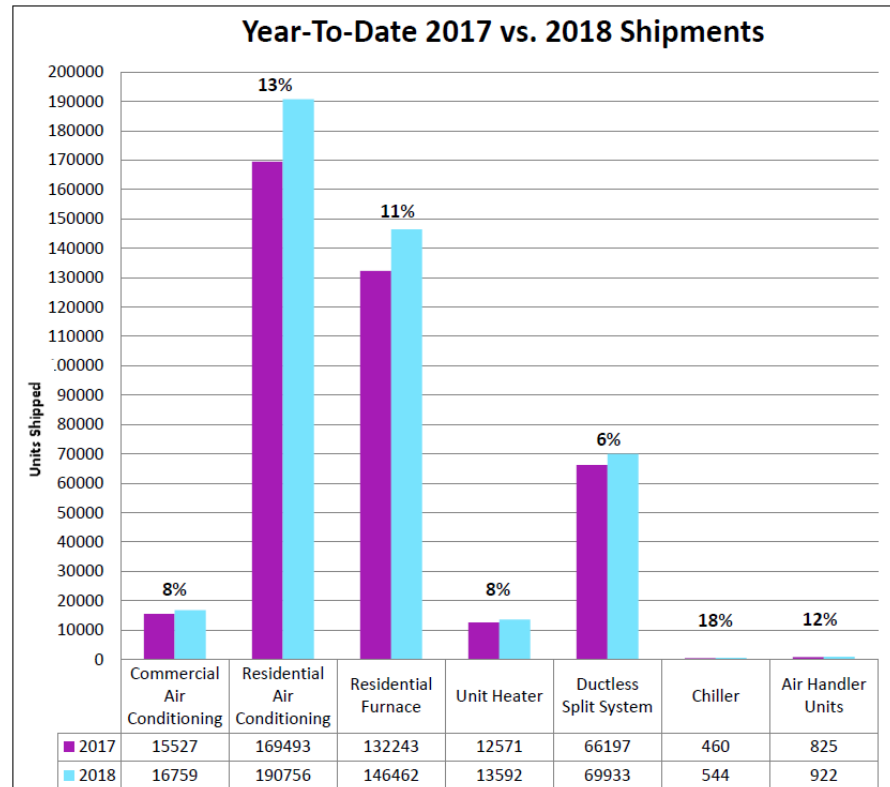


Guest Speaker; Ms. Debbie Scharfe, Director Natural Resources Canada

- 2018 session attended by >100 HRAI members
- Presenting Speakers came from:
  - NR Can & Environment Canada
  - The Atmospheric Fund
  - AHRI & IESO
  - European Heat Pump Council
- Topics included:
  - Fed. Plans towards decarbonizing, future of space & water heating, heat pump long term strategies..

# Manufacturers' Statistic Program

*"Insights into Canadian Market"*



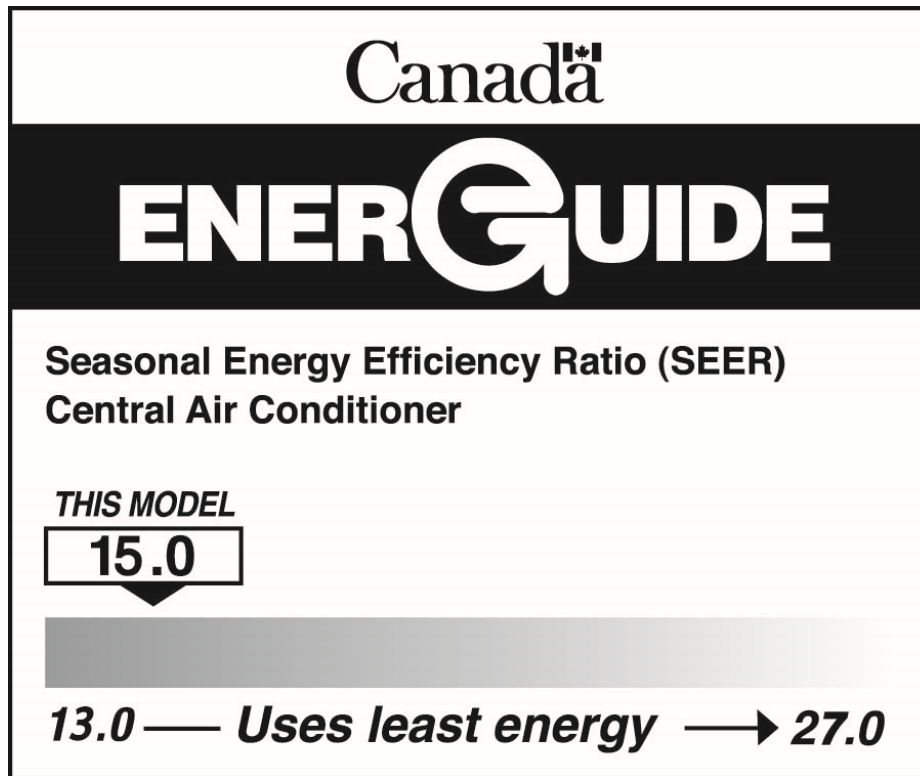
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# Advocacy & Government Program Support



- HRAI continues to administer and deliver the EnerGuide labeling program on behalf of Natural Resources Canada
  - HRAI is licensed to use the EnerGuide trade-mark for HVAC products and enter into agreements with Manufacturers & Importers



## Summary

There is long list of items that the HRAI Staff and Board are working on for you and looking forward to continued success in the coming year!

Thank you for your attention

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