October 29, 2026

Q3 2026 Canadian HVACR Shipments Report

Mississauga, Ontario – Canada's HVACR market showed mixed performance through the third quarter of 2026. Shipment volumes declined across most equipment categories compared with the same period in 2025, while commercial heat pumps were a notable exception, posting a significant increase of 68%.

Residential equipment categories generally recorded lower shipment volumes. Residential heat pump shipments declined 31%, while residential air conditioning and furnace shipments decreased by 17% and 6%, respectively. Ductless split systems declined by 23%.

Commercial equipment also trended downward in most categories. Air handling units experienced the largest decrease, down 74%, followed by chillers, down 26%. Commercial air conditioning shipments declined 7%, while unit heaters decreased by 3%.

A summary of year-to-date 2026 shipment changes compared with the same period in 2025 is provided below:

Shipment increases:

Commercial heat pumps: +68%

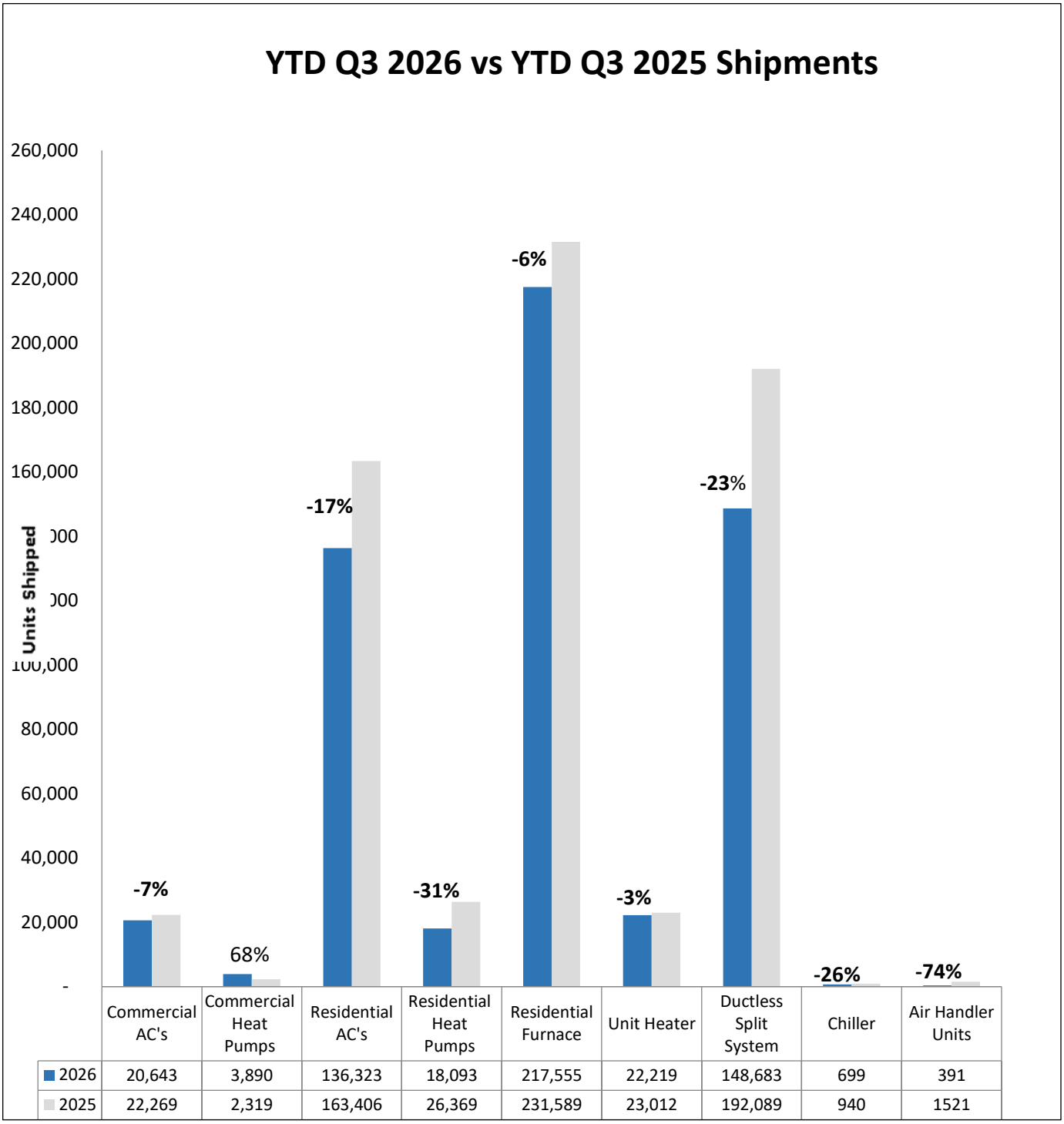
Shipment decreases:

Air handlers: -74%
Chillers: -26%
Residential heat pumps: -31%
Ductless split systems: -23%
Commercial air conditioning: -7%
Residential air conditioning: -17%
Residential furnaces: -6%
Unit heaters: -3%

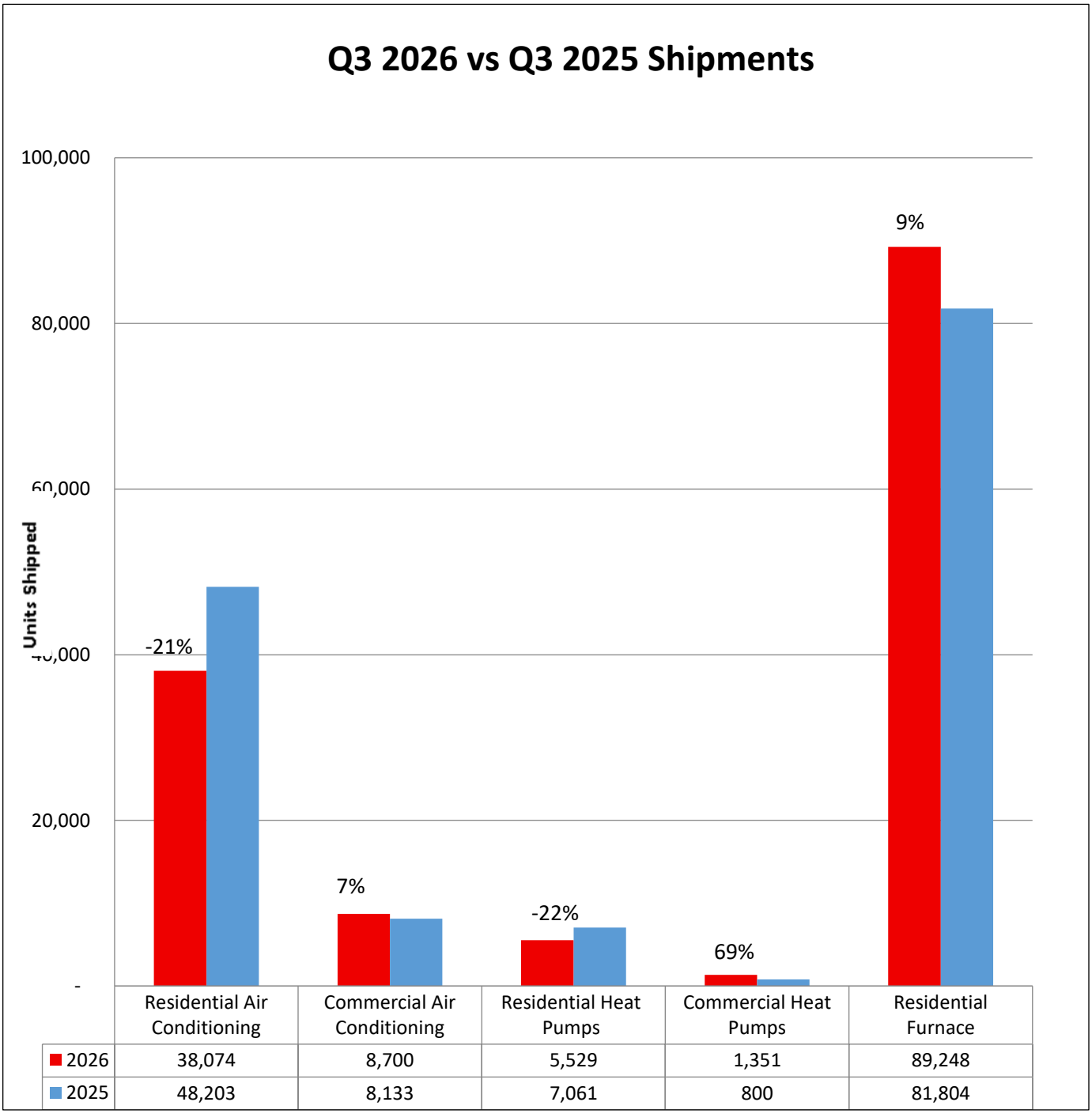
The first graph in the report illustrates year-to-date Canadian shipment data for selected HVACR equipment categories through the end of Q3 2026.

Note: An expansion factor has been applied to the data to account for the estimated share of the market not represented by participating companies.

For category definitions, please see "Definitions" on page 4.


YTD Q3 2026 vs YTD Q3 2025 Shipments
Units Shipped
260,000
240,000
220,000
200,000
180,000
160,000
80,000
60,000
40,000
20,000
-
-7%
68%
-17%
-31%
-6%
-3%
-23%
-26%
-74%
Commercial AC's
Commercial Heat Pumps
Residential AC's
Residential Heat Pumps
Residential Furnace
Unit Heater
Ductless Split System
Chiller
Air Handler Units
2026 20,643 3,890 136,323 18,093 217,555 22,219 148,683 699 391
2025 22,269 2,319 163,406 26,369 231,589 23,012 192,089 940 1521

The graph below presents a quarterly comparison between the Commercial and Residential markets, illustrating the percentage change in product shipments for the current quarter compared to the same period last year



	Residential Air Conditioning	Commercial Air Conditioning	Residential Heat Pumps	Commercial Heat Pumps	Residential Furnace
2026	38,074	8,700	5,529	1,351	89,248
2025	48,203	8,133	7,061	800	81,804

Definitions

- “Residential air conditioning” means ducted split system air conditioning up to 5 tonnes.
- “Commercial air conditioning” means rooftops (combination heat/cool), packaged cooling systems other than heat pumps units above 5 tonnes.
- “Residential heat pumps” means ducted split system heat pumps up to 5 tonnes.
- “Commercial heat pumps” means packed heat pump units above 5 tonnes
- Ductless splits” means heat pumps and conditioning condensing units (cooling only).
- “Furnace” means residential forced air furnaces of all types (gas, oil, electric and combination);
- “Chillers” include large tonnage liquid, reciprocating liquid, and absorption chillers.
- “Unit heater” means self- contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces.
- “Air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

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