

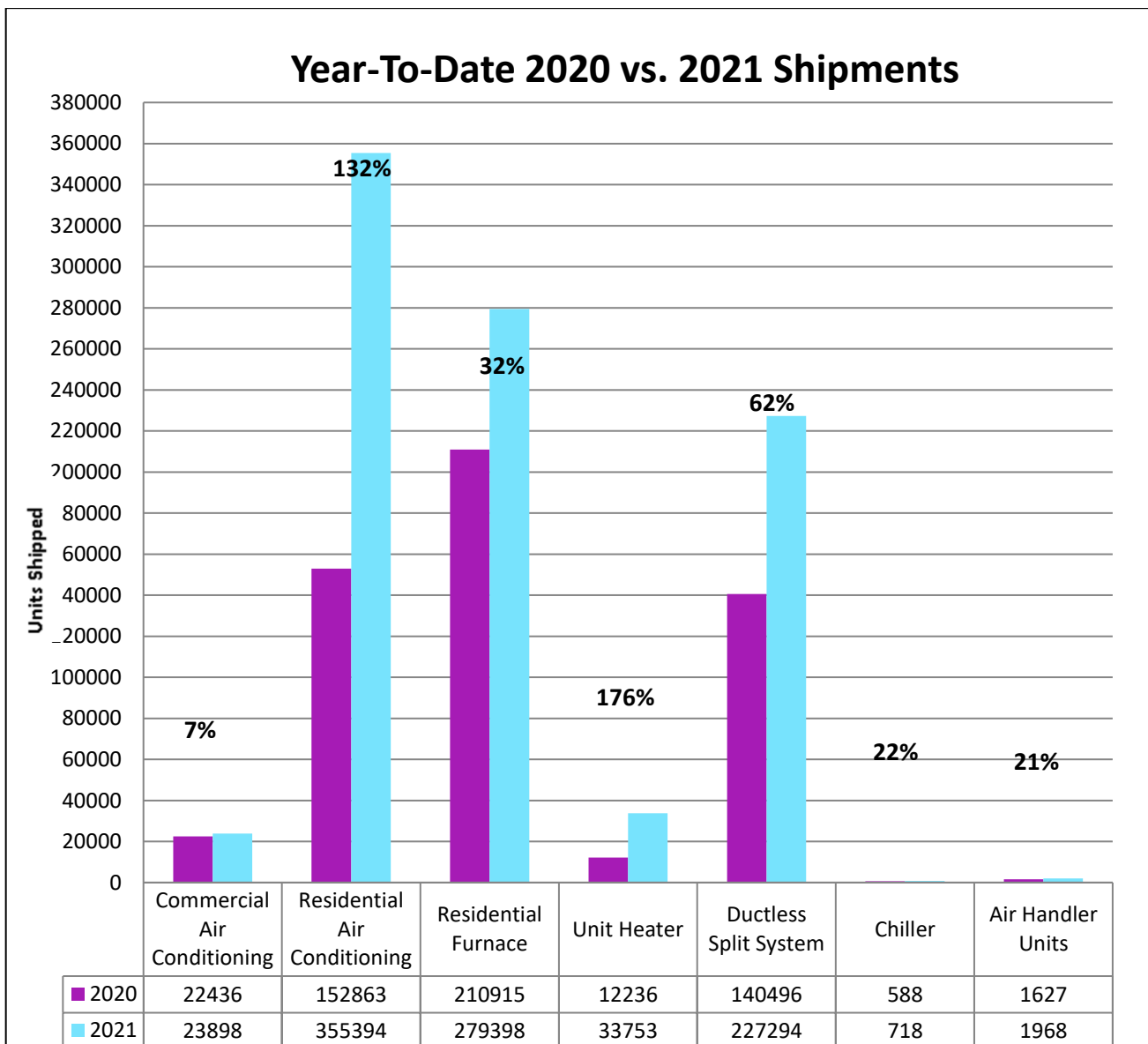


October 22, 2021

All categories show increase in 3rd Quarter of 2021

Mississauga, Ontario – Increases all across the board this quarter, with Commercial Air Conditioning (7%), Residential Air Conditioning (32%), Unit Heaters (176%), Ductless Split Systems (62%), Chillers (22%) and Air Handler Units (21%).

The following chart provides specific data for each product; YTD Canadian shipments for select HVACR equipment ending the 2nd quarter. An expansion factor has been included to compensate for the non-participating portion of the market.



The following chart shows the quarterly residential market comparison which denotes the percentage change in residential product shipments between this quarter and the same quarter last year.

2nd Quarter Shipments				
	2020	2021	%Chg	Quarterly Res. Market Comparison
Residential Air Conditioning	112779	104217	-8%	2020 215,373
Residential Furnace	102595	100719	-2%	2021 204,937 -5.09% Change
Commercial Air Conditioning	10009	8560	-14%	The quarterly residential market comparison is meant to denote the percentage change in residential product shipments between this quarter and the same quarter last year.
Unit Heater	5936	17313	192%	
Ductless Split System	65106	61888	-5%	
Chiller	195	250	28%	
Air Handler Units	505	765	51%	

NOTE: Minor adjustments have been made to the 2020:- Quarterly for Air Handlers and Year-to-date for Ductless Split System.

“Residential air conditioning” means ducted split system air conditioning and heat pumps up to 5 tons; “ductless splits” means heat pumps and conditioning condensing units (cooling only); “commercial air conditioning” means rooftops (combination heat/cool), packaged cooling and packaged heat pumps; “furnace” means residential forced air furnaces of all types (gas, oil, electric and combination); “chillers” include large tonnage liquid, reciprocating liquid and absorption chillers; “unit heater” means self-contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces; “air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

For more information contact Caroline Czajko at cczajko@hrai.ca or 905-602-4700 ext. 234.