

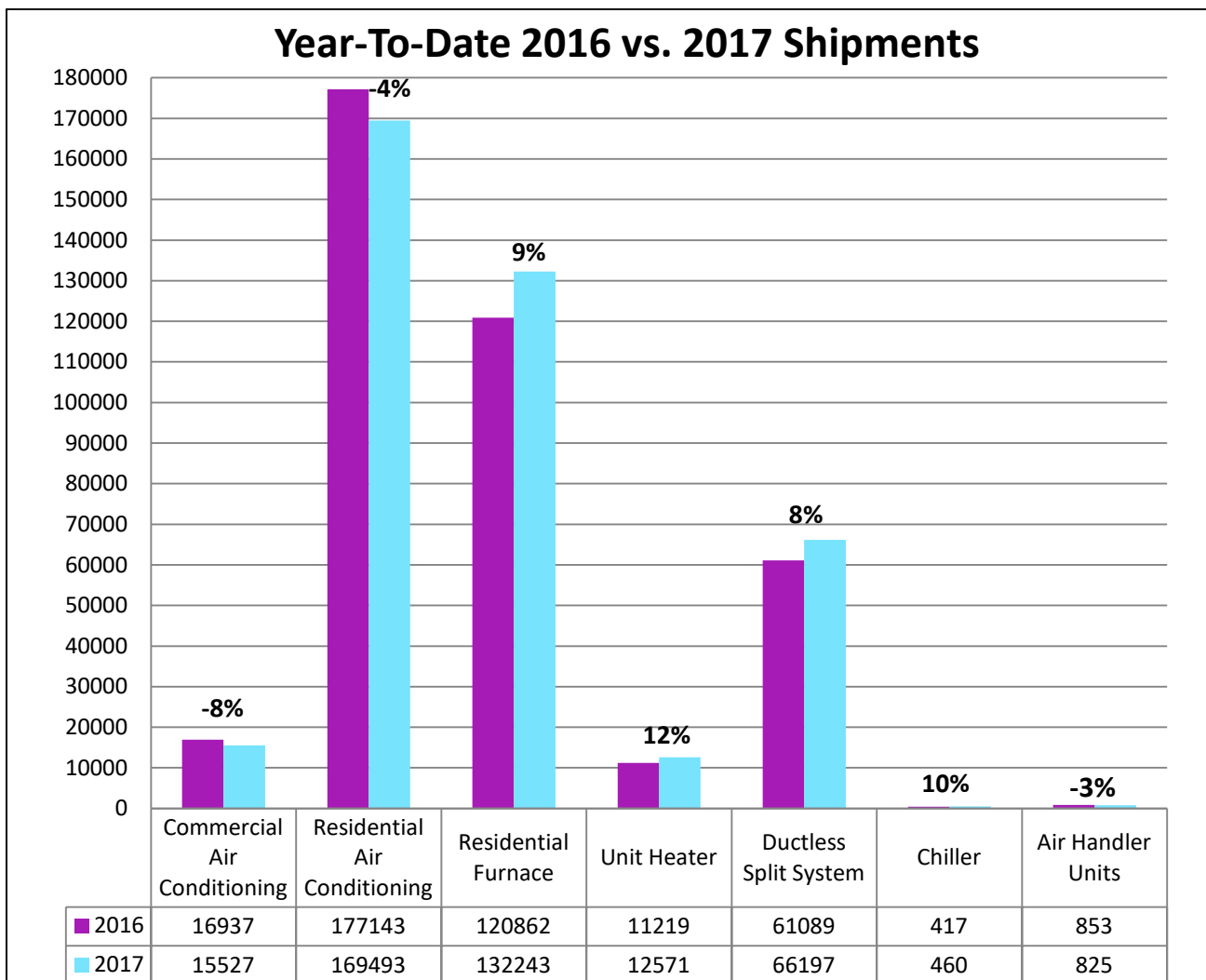


July 21st, 2017

Unit Heaters, Chillers, Residential Furnaces and Ductless Split Systems show Increase in the 2nd Quarter of 2017

Mississauga, Ontario – Unit Heaters (12%) Chillers (10%), Residential Furnaces (9%) and Ductless Split Systems (8%) showed increase in the 2nd quarter of 2017. Remaining units showed a decrease in the number of shipments beginning with Commercial Air Conditioning (-8%), followed by Residential Air Conditioning (-4%) and Air Handler Units (-3%)

The following chart provides specific data for each product; YTD Canadian shipments for select HVACR equipment ending the 2nd quarter. An expansion factor has been included to compensate for the non-participating portion of the market.



The following chart shows the quarterly residential market comparison which denotes the percentage change in residential product shipments between this quarter and the same quarter last year.

2nd Quarter Shipments						
	2016	2017	%Chg	Quarterly Res. Market Comparison		
Residential Air Conditioning	132916	128305	-3%	2016	193,030	
Residential Furnace	60113	66641	11%	2017	194,946	0.98% Change
Commercial Air Conditioning	10043	8789	-12%	The quarterly residential market comparison is meant to denote the percentage change in residential product shipments between this quarter and the same quarter last year.		
Unit Heater	5280	6316	20%			
Ductless Split System	28476	35203	24%			
Chiller	176	234	33%			
Air Handler Units	421	414	-2%			

NOTE: Minor adjustments have been made to 2016 2nd quarter and year-to-date for Residential Air Conditioning and 2016 Year-to-date for Ductless Split System shipment totals.

“Residential air conditioning” means ducted split system air conditioning and heat pumps up to 5 tons; “ductless splits” means heat pumps and conditioning condensing units (cooling only); “commercial air conditioning” means rooftops (combination heat/cool), packaged cooling and packaged heat pumps; “furnace” means residential forced air furnaces of all types (gas, oil, electric and combination); “chillers” include large tonnage liquid, reciprocating liquid and absorption chillers; “unit heater” means self-contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces; “air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

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