



HRAI News Release

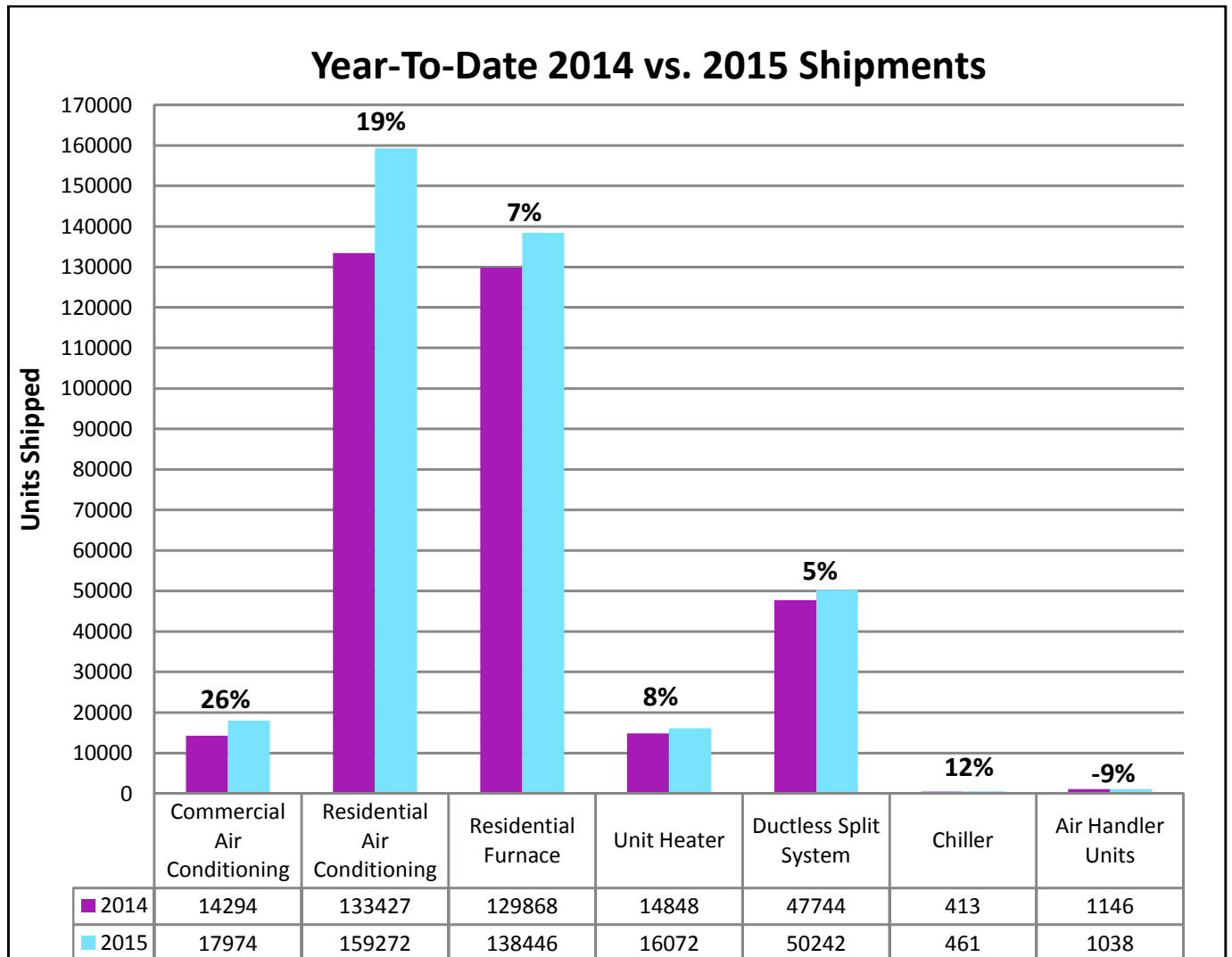
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July 17, 2015

Commercial and Residential A/C show Increase in the 2nd Quarter 2015

Mississauga, Ontario – Commercial Air Conditioning (26%) and Residential Air Conditioning (19%) showed the largest increases year-to-date at the end of the second quarter of 2015. Additionally, Chillers (12%), Unit Heaters (8%), Residential Furnaces (7%), and Ductless Split Systems (5%) also showed an increase. Only Air Handler Units showed a decrease at -9%.

The following chart provides specific data for each product; YTD Canadian shipments for select HVACR equipment ending the 2nd quarter. An expansion factor has been included to compensate for the non-participating portion of the market.



The following chart shows comparative 2nd quarter Canadian shipments of select HVACR equipment.

2nd Quarter Shipments				
	2014	2015	%Chg	Quarterly Res. Market Comparison
Residential Air Conditioner	96579	121478	26%	2014 162,764
Residential Furnace	66186	65702	-1%	2015 187,180 13.04% Change
Commercial Air Conditioner	8088	10470	29%	The quarterly residential market comparison is meant to denote the percentage change in residential product shipments between this quarter and the same quarter last year.
Unit Heater	7199	7431	3%	
Ductless Split System	28351	23262	-18%	
Chiller	201	211	5%	
Air Handler Units	580	450	-22%	

NOTE: “Residential air conditioning” means ducted split system air conditioning and heat pumps up to 5 tons; “ductless splits” means heat pumps and conditioning condensing units (cooling only); “commercial air conditioning” means rooftops (combination heat/cool), packaged cooling and packaged heat pumps; “furnace” means residential forced air furnaces of all types (gas, oil, electric and combination); “chillers” include large tonnage liquid, reciprocating liquid and absorption chillers; “unit heater” means self-contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces; “air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

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