

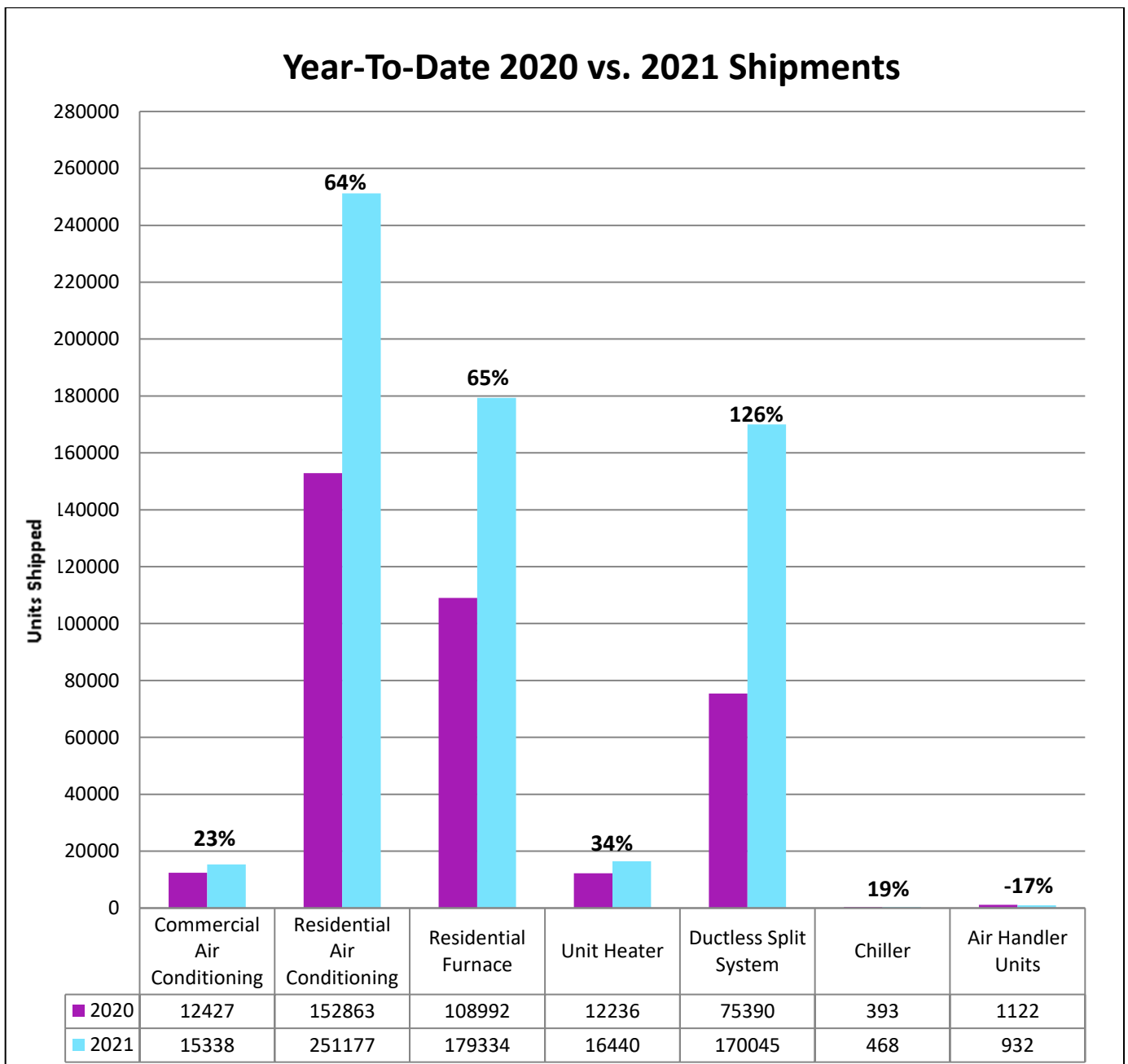


July 26, 2021

All categories except Air Handlers show increase in 2nd Quarter of 2021

Mississauga, Ontario – While Air Handlers (-17%) showed a decrease in year-to-date at the end of the second quarter of 2021, Ductless Split System (126%) showed the largest increase, followed by Residential Furnace (65%), Residential AC (64%), Unit Heaters (34%), Commercial AC (23%) and Chillers (19%).

The following chart provides specific data for each product; YTD Canadian shipments for select HVACR equipment ending the 2nd quarter. An expansion factor has been included to compensate for the non-participating portion of the market.



The following chart shows the quarterly residential market comparison which denotes the percentage change in residential product shipments between this quarter and the same quarter last year.

2nd Quarter Shipments						
	2020	2021	%Chg	Quarterly Res. Market Comparison		
Residential Air Conditioning	112779	157061	39%	2020	158,444	
Residential Furnace	45665	70748	55%	2021	227,809	30.45% Change
Commercial Air Conditioning	5851	8512	45%	The quarterly residential market comparison is meant to denote the percentage change in residential product shipments between this quarter and the same quarter last year.		
Unit Heater	5936	6451	9%			
Ductless Split System	47242	126245	167%			
Chiller	153	218	42%			
Air Handler Units	560	414	-26%			

NOTE: Minor adjustments have been made to the 2020:- Quarterly for Air Handlers and Year-to-date for Ductless Split System.

“Residential air conditioning” means ducted split system air conditioning and heat pumps up to 5 tons; “ductless splits” means heat pumps and conditioning condensing units (cooling only); “commercial air conditioning” means rooftops (combination heat/cool), packaged cooling and packaged heat pumps; “furnace” means residential forced air furnaces of all types (gas, oil, electric and combination); “chillers” include large tonnage liquid, reciprocating liquid and absorption chillers; “unit heater” means self-contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces; “air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

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