



**HRAI Manufacturers Division Membership Eligibility**

The Applicant must be a sole proprietorship, partnership, or corporation that manufactures heating, refrigeration, air conditioning, ventilation and/or associated products. Applicants must currently be selling in the Canadian marketplace.

**Applicant Company Information (required)**

This information will be visible in HRAI’s annual membership directory, distributed to all HRAI members.

Company Name	_____	Phone	_____
Street Address	_____	City	_____
Province/State	_____	Postal/ZIP	_____
		Country	_____
Company Email	_____	Website	_____

**Subsidiary / Parent Company Information (required, if applicable)**

If a Subsidiary or Parent Company of the Applicant is interested in joining HRAI’s Manufacturers Division, please email [membership@hrai.ca](mailto:membership@hrai.ca) to discuss group rate opportunities.

Is your Parent Company a member of HRAI?       No     Yes

If yes, what is the name of the company? \_\_\_\_\_

Are any of your Subsidiary Companies members of HRAI?     No     Yes

If yes, what is/are the name(s) of the company(s)? \_\_\_\_\_

**Applicant Member Delegate (required)**

The Member Delegate is HRAI’s main contact at your company and the voting individual that represents your company at HRAI’s Annual General Meeting (AGM).

Name	_____	Email	_____
Job Title	_____	Phone	_____

**Administrative Contacts (required, if applicable)**

Please indicate the individual(s) that are responsible for processing or paying your company’s annual Membership Dues invoices.

A copy of your annual Membership Dues invoice will be sent to the Member Delegate and all indicated Administrative Contacts.

Name	_____	Email	_____
Job Title	_____	Phone	_____

Name	_____	Email	_____
Job Title	_____	Phone	_____

**Additional Contacts** (optional)

Individual contacts attached to your company also receive the benefits of your HRAI membership, such as membership discounts, networking opportunities, educational resources for the Canadian HVACR sector and a subscription to HRAI's weekly e-newsletter containing the latest industry news.

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

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Job Title \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Job Title \_\_\_\_\_ Phone \_\_\_\_\_

**Product Information (required)**

Please check off all products below that are sold by your company and available in the Canadian market, to be included in HRAI's Manufacturer Product Directory at [www.hrai.ca](http://www.hrai.ca).

<input type="checkbox"/> Accumulators	<input type="checkbox"/> Couplings	<input type="checkbox"/> Gauges	<input type="checkbox"/> Pumps, Type
<input type="checkbox"/> Actuators	<input type="checkbox"/> Curbs, Rooftop	<input type="checkbox"/> Geothermal Accessories	<input type="checkbox"/> Radiant Heating Systems
<input type="checkbox"/> Adhesives	<input type="checkbox"/> Dampers - Air	<input type="checkbox"/> Hangers	<input type="checkbox"/> Radiant Heating Type
<input type="checkbox"/> Air Cleaners	<input type="checkbox"/> Deflectors, Air	<input type="checkbox"/> Heat Exchangers	<input type="checkbox"/> Refrigerant Charging
<input type="checkbox"/> Air Conditioning Units	<input type="checkbox"/> Dehumidifiers	<input type="checkbox"/> Heat Pump - Air Source	<input type="checkbox"/> Refrigerants
<input type="checkbox"/> Air Curtains	<input type="checkbox"/> Diffusers, Grilles, Registers	<input type="checkbox"/> Heat Pump - Geothermal	<input type="checkbox"/> Refrigerant Recovery
<input type="checkbox"/> Air Purifiers	<input type="checkbox"/> District Heating, Piping	<input type="checkbox"/> Heaters - Space (Fuel Type)	<input type="checkbox"/> Refrigeration Systems
<input type="checkbox"/> Air Handling Units	<input type="checkbox"/> Draft Inducers	<input type="checkbox"/> Heaters Domestic Hot Water	<input type="checkbox"/> Safety Equipment & Supplies
<input type="checkbox"/> Air Quality Control Equipment	<input type="checkbox"/> Drives	<input type="checkbox"/> Heaters - Specialty	<input type="checkbox"/> Sensors
<input type="checkbox"/> Baseboard, Heating	<input type="checkbox"/> Dryers	<input type="checkbox"/> Heaters - Type	<input type="checkbox"/> Separators
<input type="checkbox"/> Blowers	<input type="checkbox"/> Duct, Flexible	<input type="checkbox"/> Heaters - Unit	<input type="checkbox"/> Solar Heating Systems
<input type="checkbox"/> Boilers - Application	<input type="checkbox"/> Ducts	<input type="checkbox"/> Hoods, Exhaust	<input type="checkbox"/> Sprinklers
<input type="checkbox"/> Boilers - Construction Type	<input type="checkbox"/> Economizers	<input type="checkbox"/> Hose - Flexible	<input type="checkbox"/> Subcoolers
<input type="checkbox"/> Boilers - Fuel Type	<input type="checkbox"/> Eliminators	<input type="checkbox"/> Humidifiers	<input type="checkbox"/> Switches
<input type="checkbox"/> Building Automation	<input type="checkbox"/> Evaporators	<input type="checkbox"/> Industrial Gases	<input type="checkbox"/> Tanks
<input type="checkbox"/> Burners	<input type="checkbox"/> Expansion Joints	<input type="checkbox"/> Instruments	<input type="checkbox"/> Tape
<input type="checkbox"/> Centrifugal Fans	<input type="checkbox"/> Expansion Tanks	<input type="checkbox"/> Insulation	<input type="checkbox"/> Temperature Sensors
<input type="checkbox"/> Chillers	<input type="checkbox"/> Fans - Bathroom	<input type="checkbox"/> Intakes, Outdoor Air	<input type="checkbox"/> Thermocouples
<input type="checkbox"/> Chimney	<input type="checkbox"/> Fans - Industrial/Commercial	<input type="checkbox"/> Isolators, Vibration	<input type="checkbox"/> Thermostats
<input type="checkbox"/> Coatings	<input type="checkbox"/> Fans - In Line	<input type="checkbox"/> Leak Detectors	<input type="checkbox"/> Tools
<input type="checkbox"/> Cogeneration	<input type="checkbox"/> Filter - Dryers	<input type="checkbox"/> Louvers, Shutters	<input type="checkbox"/> Transformers
<input type="checkbox"/> Coils	<input type="checkbox"/> Fancoil Units	<input type="checkbox"/> Makeup Air Units	<input type="checkbox"/> Transmitters, Flow
<input type="checkbox"/> Compressors	<input type="checkbox"/> Filters, Air	<input type="checkbox"/> Motors	<input type="checkbox"/> Tubing
<input type="checkbox"/> Computer Systems	<input type="checkbox"/> Fire Sprinkler Systems	<input type="checkbox"/> Mufflers, Discharge Line	<input type="checkbox"/> Ultraviolet Lamps
<input type="checkbox"/> Condensers	<input type="checkbox"/> Fireplaces	<input type="checkbox"/> Oil Coolers	<input type="checkbox"/> Valves
<input type="checkbox"/> Condensing Units	<input type="checkbox"/> Fittings, Pipe	<input type="checkbox"/> Oilers	<input type="checkbox"/> Variable Air Volume Equipment
<input type="checkbox"/> Connectors	<input type="checkbox"/> Flanges	<input type="checkbox"/> Oils	<input type="checkbox"/> Ventilation
<input type="checkbox"/> Controllers	<input type="checkbox"/> Fume Extraction Equipment	<input type="checkbox"/> Pipe	<input type="checkbox"/> Vents, Dryer Kits
<input type="checkbox"/> Controls Application	<input type="checkbox"/> Furnaces, Forced Air Type	<input type="checkbox"/> Precharged Tubing	<input type="checkbox"/> Welding Equipment & Supplies
<input type="checkbox"/> Controls Type	<input type="checkbox"/> Furnaces, Fuel Type	<input type="checkbox"/> Pump	<input type="checkbox"/> Welding Gases
<input type="checkbox"/> Coolers	<input type="checkbox"/> Gaskets	<input type="checkbox"/> Pumps, Application	

**HRAI Manufacturers Division Membership Dues Information**

Your annual Membership Dues payable is determined by the Applicant's **Annual Sales** of HVACR products in the Canadian market, either fiscal or calendar year. Please note that your Annual Sales will be kept strictly confidential

**Membership Dues Calculation (required)**

Please complete the following steps to calculate your Membership Dues.

If you require assistance, please email [membership@hrai.ca](mailto:membership@hrai.ca) with your partially completed application.

1. In the **Membership Category** column of table below, find the row containing your company's **Annual Sales** and select the corresponding **Box**. This row contains the information needed to calculate your dues.

Box	Membership Category	Mill Rate Base	Mill Rate Multiplier	Base Rate
<input type="checkbox"/>	\$ 0 - \$ 499,999	-	-	\$ 1,232.00
<input type="checkbox"/>	\$ 500,000 - \$ 999,999	\$ 500,000	0.0019100	\$ 1,660.00
<input type="checkbox"/>	\$ 1,000,000 - \$ 1,999,999	\$ 1,000,000	0.0004800	\$ 2,951.00
<input type="checkbox"/>	\$ 2,000,000 - \$ 3,999,999	\$ 2,000,000	0.0001825	\$ 3,593.00
<input type="checkbox"/>	\$ 4,000,000 - \$ 5,999,999	\$ 4,000,000	0.0001525	\$ 4,091.00
<input type="checkbox"/>	\$ 6,000,000 - \$ 7,999,999	\$ 6,000,000	0.0001475	\$ 4,498.00
<input type="checkbox"/>	\$ 8,000,000 - \$ 9,999,999	\$ 8,000,000	0.0001200	\$ 4,900.00
<input type="checkbox"/>	\$ 10,000,000 - \$ 14,999,999	\$ 10,000,000	0.0000490	\$ 5,222.00
<input type="checkbox"/>	\$ 15,000,000 - \$ 19,999,999	\$ 15,000,000	0.0000480	\$ 5,548.00
<input type="checkbox"/>	\$ 20,000,000 - \$ 24,999,999	\$ 20,000,000	0.0000970	\$ 5,870.00
<input type="checkbox"/>	\$ 25,000,000 - \$ 39,999,999	\$ 25,000,000	0.0000330	\$ 6,528.00
<input type="checkbox"/>	\$ 40,000,000 - \$ 69,999,999	\$ 40,000,000	0.0000117	\$ 7,208.00
<input type="checkbox"/>	\$ 70,000,000 - \$ 99,999,999	\$ 70,000,000	0.0000118	\$ 7,673.00
<input type="checkbox"/>	\$ 100,000,000 - \$ 199,999,999	\$ 100,000,000	0.0000120	\$ 8,150.00
<input type="checkbox"/>	\$ 200,000,000 +	-	-	\$ 9,789.00
<b>Membership Dues = ((Annual Sales - Mill Rate Base) × Mill Rate Multiplier) + Base Rate</b>				

	<u>Worksheet</u>	<u>Example</u>
2. Enter your <b>Annual Sales</b>	_____	\$5,500,000.00
3. Minus the <b>Mill Rate Base</b>	- _____	- \$4,000,000.00
4. Equals	= _____	= \$1,500,000.00
5. Times the <b>Mill Rate Multiplier</b>	× _____	× 0.0001525
6. Equals	= _____	= \$228.75
7. Add the <b>Base Rate</b>	+ _____	+ \$4,091.00
8. <b>Membership Dues</b> Equals	= _____	= <b>\$4,319.75</b>

**Applicable Taxes (required)**

Please select your applicable tax situation, based on the Applicant's head office location in Canada or the USA.

GST 5%: AB, BC, MB, NWT, PEI, QC, SK, YK

HST 13%: NB, NL, ON

HST 15%: NS

GST 0%: USA Based

Applicant HST / GST # \_\_\_\_\_

**2021-2022 HRAI Membership Dues Payable (required)**

An invoice will be produced for your company after your application has been received by HRAI.

Annual Membership Dues = \_\_\_\_\_

Applicable Taxes = \_\_\_\_\_ (HRAI HST No. R108084138)

Total Amount Payable\* = \_\_\_\_\_  
\*All amounts are in Canadian Dollars (CA\$)

**Payment Information (required)**

Please select how you would like to make payment of your membership dues.

Further payment instructions will be sent after HRAI receives your application.

Credit Card     Wire Transfer     Cheque by Mail

**Privacy Statement**

By applying for membership or renewing membership, the Member Delegate confirms that it has obtained consent from any individual in respect of whom the Member Delegate discloses personal information to HRAI for the collection, use and disclosure of such personal information by HRAI in accordance with this policy. The Member Delegate further confirms that they have made a copy of HRAI's Privacy Policy available to each such individual. HRAI's Privacy Policy is available on our website at <https://www.hrai.ca/privacy>.

The Member Delegate confirms that they and the Applicant Company will comply with all provisions of the HRAI by-laws available for download at [www.hrai.ca/hrai-by-laws](http://www.hrai.ca/hrai-by-laws).

\_\_\_\_\_  
Signature of Applicant Member Delegate

\_\_\_\_\_  
Date