

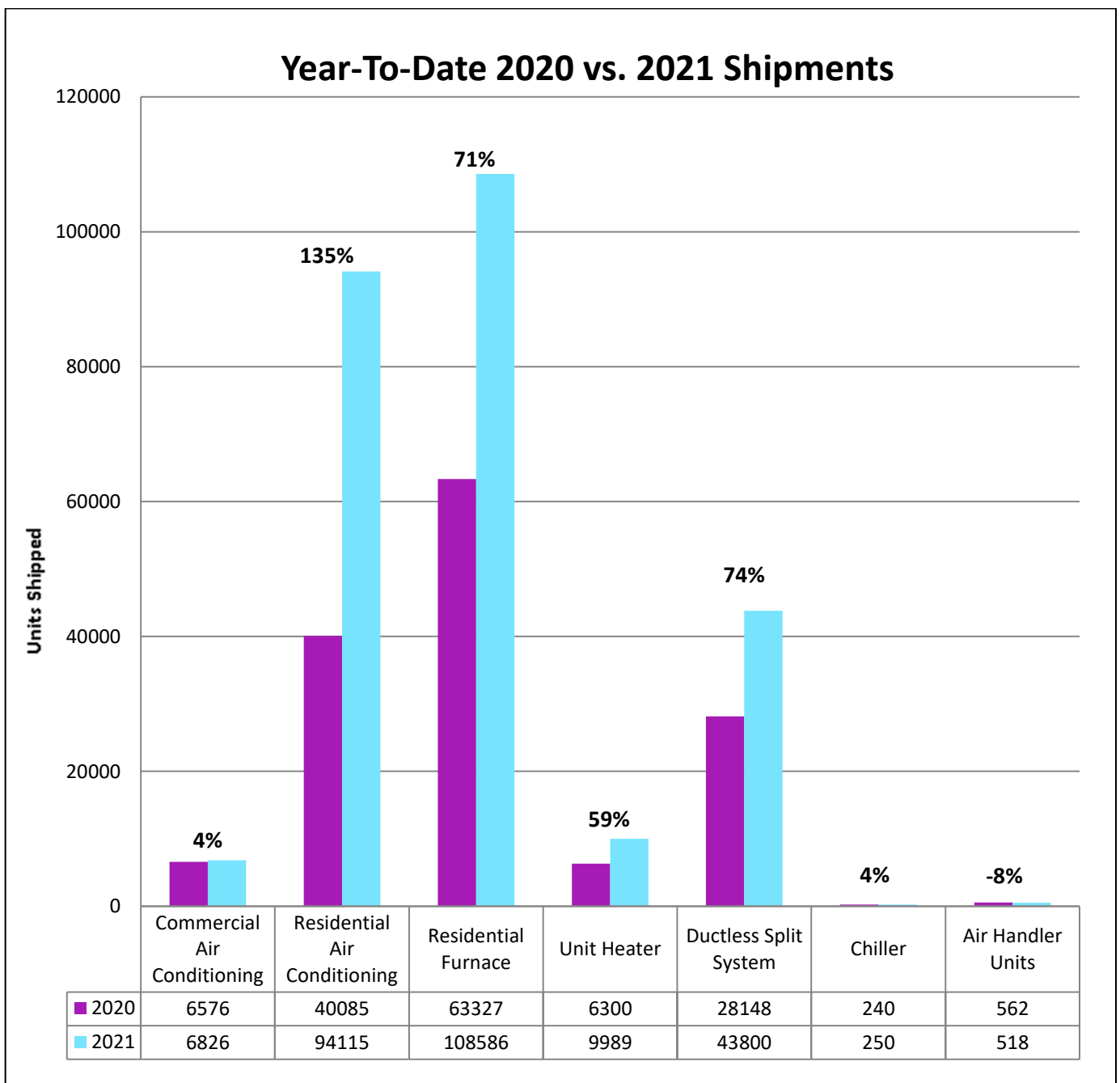


May 5, 2021

## Residential AC showed the largest increase in 1st Quarter of 2021

Mississauga, Ontario – Residential AC (135%) showed the largest increase in year-to-date at the end of the first quarter of 2021, followed by Ductless Split System (74%), Residential Furnace (71%), Unit Heaters (59%), Commercial AC (4%) and Chillers (4%). Air Handler Units (-8%) showed a decrease in the number of shipments.

The following chart provides specific data for each product; YTD Canadian shipments for select HVACR equipment ending the 1st quarter. An expansion factor has been included to compensate for the non-participating portion of the market.



The following chart shows the quarterly residential market comparison which denotes the percentage change in residential product shipments between this quarter and the same quarter last year.

Quarterly Residential Market Comparison						
	2020	2021	%Chg	Quarterly Res. Market Comparison		
Residential Air Conditioning	40085	94115	135%	2020	103,412	
Residential Furnace	63327	108586	71%	2021	202,701	<b>48.98% Change</b>

**NOTE:** Minor adjustments have been made to the 2020:- Quarterly and Year-to-date for Residential AC and Year-to-date for Ductless Split System.

The following chart shows the quarterly residential market comparison which denotes the percentage change in residential product shipments between this quarter and the same quarter last year.

“Residential air conditioning” means ducted split system air conditioning and heat pumps up to 5 tons; “ductless splits” means heat pumps and conditioning condensing units (cooling only); “commercial air conditioning” means rooftops (combination heat/cool), packaged cooling and packaged heat pumps; “furnace” means residential forced air furnaces of all types (gas, oil, electric and combination); “chillers” include large tonnage liquid, reciprocating liquid and absorption chillers; “unit heater” means self-contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces; “air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

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